





### April 15, 2012

Can Colleges Manufacture Motivation?, Dab Berrett, Chronicle of Higher Ed http://chronicle.com/article/Can-Colleges-Manufacture/131564/

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**Can Colleges Manufacture Motivation?** 

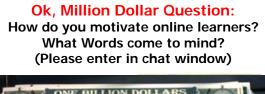


Vancouver, British Columbia Motivation is often thoug inborn personality trait w absence helps explain why succeed while others fail t

By Dan Berrett

Recent research, includin here at the annual meetin Educational Research Ass







# **Motivation Research Highlights**

(Jere Brophy, Michigan State University)

- 1. Supportive, appropriate challenge, meaningful, moderation/optimal.
- 2. Teach goal setting and self-reinforcement.
- 3. Offer rewards for good/improved performance.
- Novelty, variety, choice, adaptable to interests.
   Game-like, fun, fantasy, curiosity, suspense, active.
   Higher levels, divergence, dissonance, peer interaction.
- 7. Allow to create finished products.
- 8. Provide immediate feedback, advance organizers.
- 9. Show intensity, enthusiasm, interest, minimize anxiety. 10. Make content personal, concrete, familiar.



# **Intrinsic Motivation** "...innate propensity to engage one's

interests and exercise one's capabilities, and, in doing so, to seek out and master optimal challenges

(i.e., it emerges from needs, inner strivings, and personal curiosity for growth)

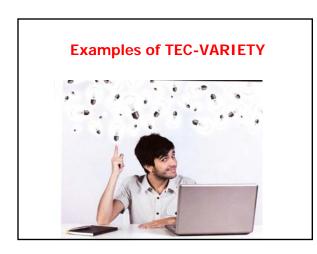
> See: Deci, E. L., & Ryan, R. M. (1985). Intrinsic motivation and self-determination in human behavior. NY: Plenum Press.

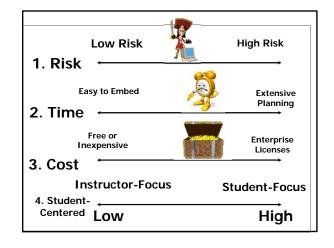




#### Framework #1: TEC-VARIETY for **Online Motivation and Retention**

- 1. Tone/Climate: Psych Safety, Comfort, Belonging
- Encouragement, Feedback: Responsive, Supports 2.
- Curiosity: Fun, Fantasy, Control 3.
- Variety: Novelty, Intrigue, Unknowns 4. 5. Autonomy: Choice: Flexibility, Opportunities
- 6. Relevance: Meaningful, Authentic, Interesting
- Interactive: Collaborative, Team-Based, 7. Community
- 8. Engagement: Effort, Involvement, Excitement
- 9. Tension: Challenge, Dissonance, Controversy Yields Products: Goal Driven, Products, Success, 10 Ownership





## 1. Tone/Climate: Social Ice Breakers

### A. 8 nouns (adjectives, verbs)

- List of nouns: (e.g., pirate, computer, traveler, roadrunner, wind, bookworm, musician, mentor, etc.)
   <u>http://www.momswhothink.com/reading/list-of-nouns.html</u>
- List of adjectives: (e.g., lazy, powerful, shy, bored, exotic, cooperative, sloppy, rebel, etc.)

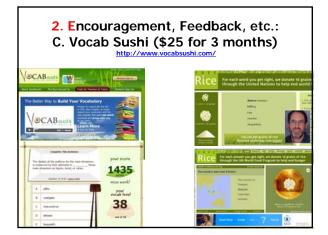
   http://www.momswhothink.com/reading/list-of-adjectives.html
- List of verbs: (e.g., coordinate, entertain, amuse, push, unite, beg, dream, publicize, etc.)



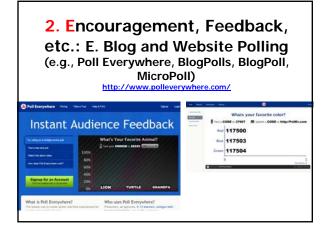








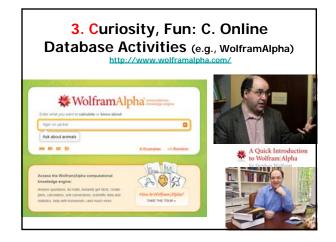














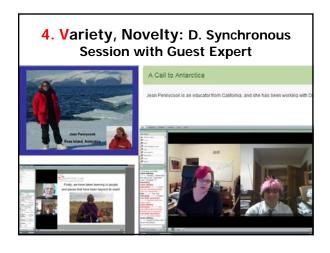








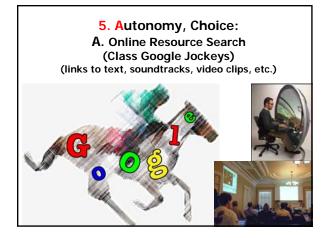












# **5. Autonomy, Choice: B. Debel Provide Starting Official Starting Startin**



## Poll #9:

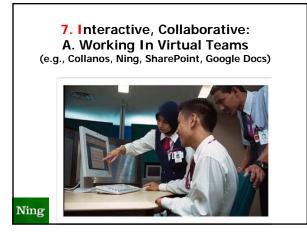
Which of the first 5 motivational principles will you use the most?

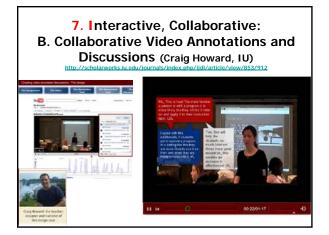
- A. Tone/Climate
- B. Encouragement/Feedback
- C. Curiosity/Fun
- D. Variety/Novelty
- E. Autonomy/Choice/Flexibility

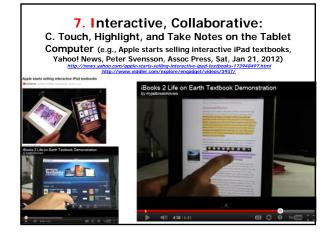






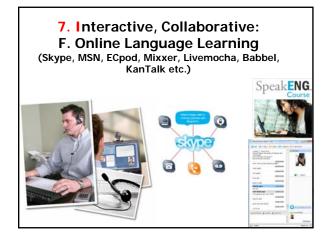


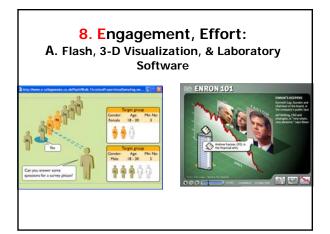


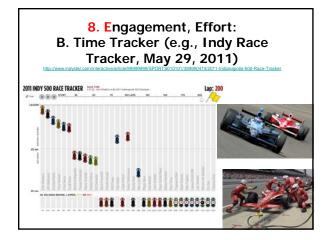






























## **Poll #10:** Which of the last 5 motivational principles will you use the most?

- A. Relevance/Meaningfulness
- B. Engagement/Effort
- C. Interactive/Collab/Community
- D. Tension/Challenge/Dissonance
- E. Yielding Products/Goals







